



VILLA PRICING

Banksia Village has a number of pricing options available. All options consist of a combination of an in-going contribution and a deferred management fee (DMF). The term of the DMF is 7 years in all options. The DMF is calculated at rate shown in brackets when occupancy is less than 7 years.

The table below lists the standard pricing options for A, B, C and D type villas. Please note that these are the standard prices. Villa pricing may vary depending on villa floor plan, facilities, location and/or fittings and finishes.

Type A Villa	Initial Payment	Term	DMF
Option 1	\$665,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$560,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$480,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type B Villa			
Type B Villa	Initial Payment	Term	DMF
Option 1	\$695,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$585,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$500,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type C Villa			
Type C Villa	Initial Payment	Term	DMF
Option 1	\$820,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$690,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$590,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type D Villa			
Type D Villa	Initial Payment	Term	DMF
Option 1	\$840,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$705,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$605,000	7 years	70% (3 x 15% + 4 x 6.25%)

Please speak with Heidi Pendlebury, Village Manager, for further information in relation to villa pricing.

Effective from 1 July 2024