



VILLA PRICING

Banksia Village has a number of pricing options available. All options consist of a combination of an in-going contribution and a deferred management fee (DMF). The term of the DMF is 7 years in all options. The DMF is calculated at rate shown in brackets when occupancy is less than 7 years.

The table below lists the standard pricing options for A, B, C and D type villas. Please note that these are the standard prices. Villa pricing may vary depending on villa floor plan, facilities, location and/or fittings and finishes.

Type A Villa	Initial Payment	Term	DMF
Option 1	\$675,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$563,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$483,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type B Villa	Initial Payment	Term	DMF
Option 1	\$705,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$588,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$504,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type C Villa	Initial Payment	Term	DMF
Option 1	\$830,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$692,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$593,000	7 years	70% (3 x 15% + 4 x 6.25%)
Type D Villa	Initial Payment	Term	DMF
Option 1	\$850,000	7 years	30% (3 x 6% + 4 x 3%)
Option 2	\$709,000	7 years	50% (3 x 10% + 4 x 5%)
Option 3	\$608,000	7 years	70% (3 x 15% + 4 x 6.25%)

Please speak with Heidi Pendlebury, Village Manager, for further information in relation to villa pricing.

Effective from 1 July 2025